



August 25, 2020

Piedmont Land & Timber Inc.  
826 N. Elm Street  
Greensboro, NC 27401

**RE: Greensboro Refrigerated Distribution Center  
Timber Removal Services**

To Whom It May Concern:

I had the pleasure of meeting with Brad Fields of Piedmont Land & Timber in the early fall of 2019. We were in the early planning stages of a large Refrigerated Distribution Center outside of Greensboro with a need to clear and remove approx. 130 acres of timber as we worked toward permitting. Brad was able to put together in a very short timeframe a proposal to clear the timber and provide my client with an unanticipated windfall for the timber removed.

Brad's team mobilized in December and was in full production after the first of the year, rarely missing a day with production. The timber crew's performance exceeded our expectations and met the very stringent safety measures that Gray Construction requires of all contractors.

I hope that I get the opportunity to work with Brad and his team again soon. It was such a pleasure working with his team of professionals in the timber industry.

Best Regards,

A handwritten signature in black ink, appearing to read 'JL Hack'.

Jerry L Hack  
Senior Project Manger